

EUROQUITY: CONNECTING STARTUPS WITH THEIR BUSINESS PARTNERS



EQUITY INVESTMENT

Venture, growth, funds of funds.

EXPORT

Export credit, export insurance.

FINANCING

Loans, guarantees, innovation financing.

BUSINESS SERVICES

Trainings, coaching, acceleration programs, networking.



DIGITAL PLATFORM

- E-pitches sessions
- Sectorial webinars
- Investors office hours
- Search for co-investors
- Start-up coaching
- Reverse pitches
- B2b connecting
- Video pitches

EUROQUITY IN A NUTSHELL

3 TYPES OF USERS:

**+22 000
companies**



- Startups
- SMEs
- Mid-caps

**+3 000
investors**

- Venture Capital
- Business Angels
- Corporates
- Family offices
- Banks



**+3 000
BUSINESS
SUPPORTS**



- Incubators
- Accelerators
- Business supports

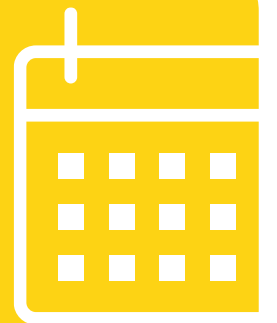
EUROQUITY OPERATES
AS A MATCHMAKING
PLATFORM.



GOAL: FACILITATING
COMPANY PARTNERSHIPS,
ESPECIALLY WITH
INVESTORS, FOR GROWTH.



FOUNDED IN
2008.



EUROQUITY'S OPERATIONAL NETWORK



EuroQuity is operated through ongoing partnerships with European Commission projects and key international public and private organizations.

OUR PARTNERS administrate LABELS & COMMUNITIES



**253
LABELS**



- Certify the quality of companies
- Allow them to reinforce their visibility
- Issued by Business Support Organizations & other partners

**45
COMMUNITIES**



- Right of entry held by partners
- Dedicated to a specific sector, geography or project
- EQ score : support traction index
- Qualified search via a search engine with selection criteria

EUROQUITY'S TRACK RECORD



Companies showcased during an e-pitch session

+950M €

raised from 2020 until 1st
Semester 2024
(companies participated
to e-pitch sessions)

+1000

companies presented
from 2020 to 2024

+2000

qualified connections
among companies and
investors

35%

Participation of women
entrepreneurs

30%

Fundraising Closing rate
for startups supported by
EuroQuity

+80

investors* registered in
average on each session

Companies on EuroQuity

+20B €

Raised out of 20K
companies
(April 2024)

* we have daily discussions with various investment funds based in Europe and prospect daily based on the companies we support

SHOWCASING SOME OF OUR COMMUNITIES



Blue Economy in the European Union

Value proposition

Create **partnership opportunities** between the entrepreneurs, investors, corporates and innovation stakeholders interested into the Blue Economy.

Our Role & Services

Digital community
E-pitching sessions



Metrics
10 E-pitching sessions
50+ Investors registered on average



Afrique - Europe

Value proposition

Facilitate **co-investment opportunities** between **African and international investors** for Series A rounds of \$1 to \$20M.

Our Role & Services

Digital community
E-pitching sessions
On-site events



Metrics
18 E-pitching sessions
370+ presentations
\$144M fundraised
55 startups
150+ VCs and accelerators



EEN Network

Value proposition

The EEN2EIC project aims to extend the breadth of supporting activities EEN can provide to **women entrepreneurs, widening countries and Seal of Excellence (SoE) holders**.

Our Role & Services

Digital community for SoEs
90 E-pitching sessions
Support of 12 different partners



Metrics
90 E-pitching sessions
900 SoEs will pitch in the next 3 years



Afrique - Europe

Value proposition

Create **partnership opportunities** between the entrepreneurs, investors, corporates and innovation stakeholders interested into the Blue Economy.

Our Role & Services

E-pitch sessions
Webinars
Acceleration programs
Search for partnerships



Metrics
345+ companies
20+ champions
60+ VCs



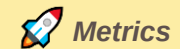
EIC Scaling Club

Value proposition

EIC is setting up an EIC Scaling Club, an exclusive community of **100 European high-growth deep-tech champions** with investors, corporate innovators and other industry stakeholders to spur growth.

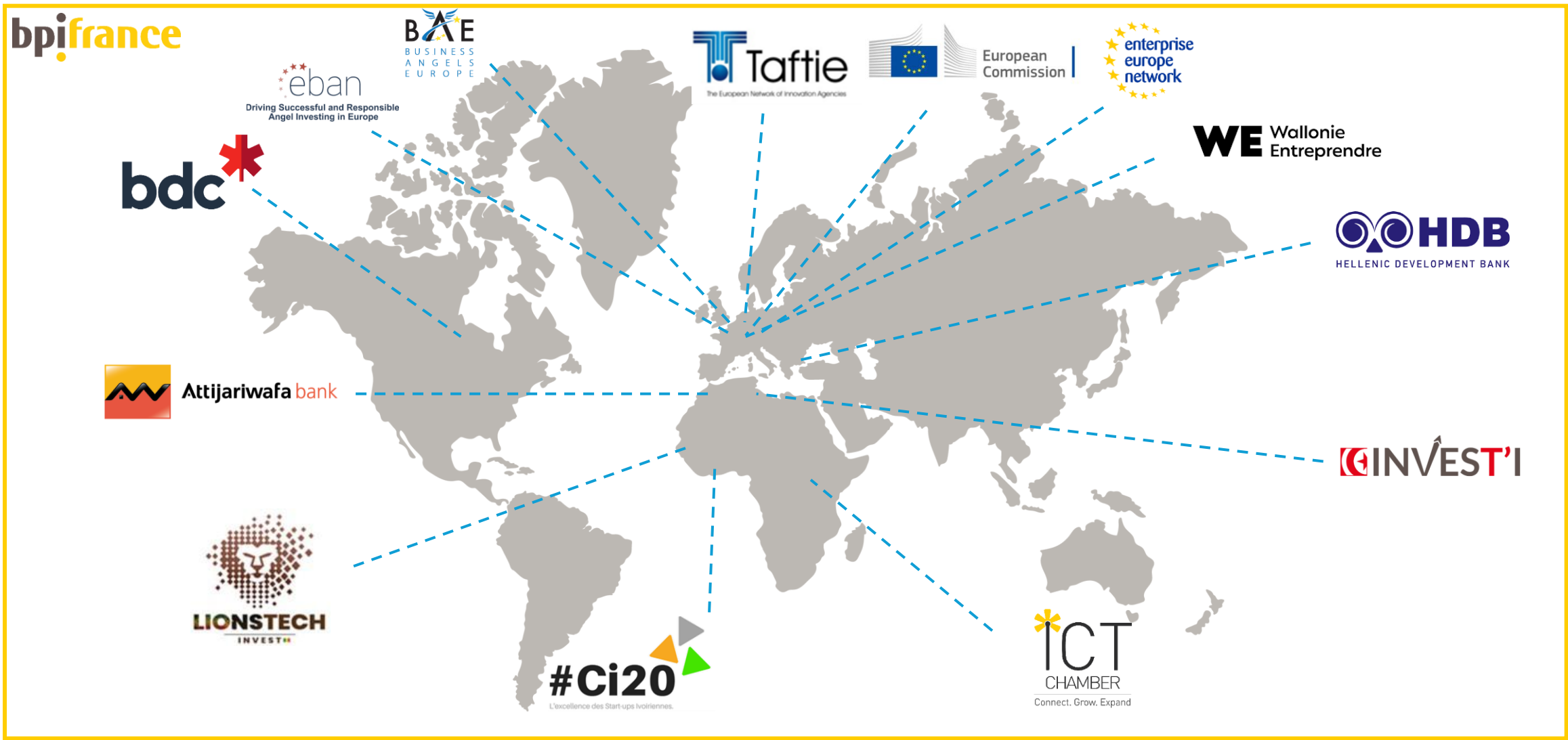
Our Role & Services

Building the club
e-pitching sessions
Support of companies

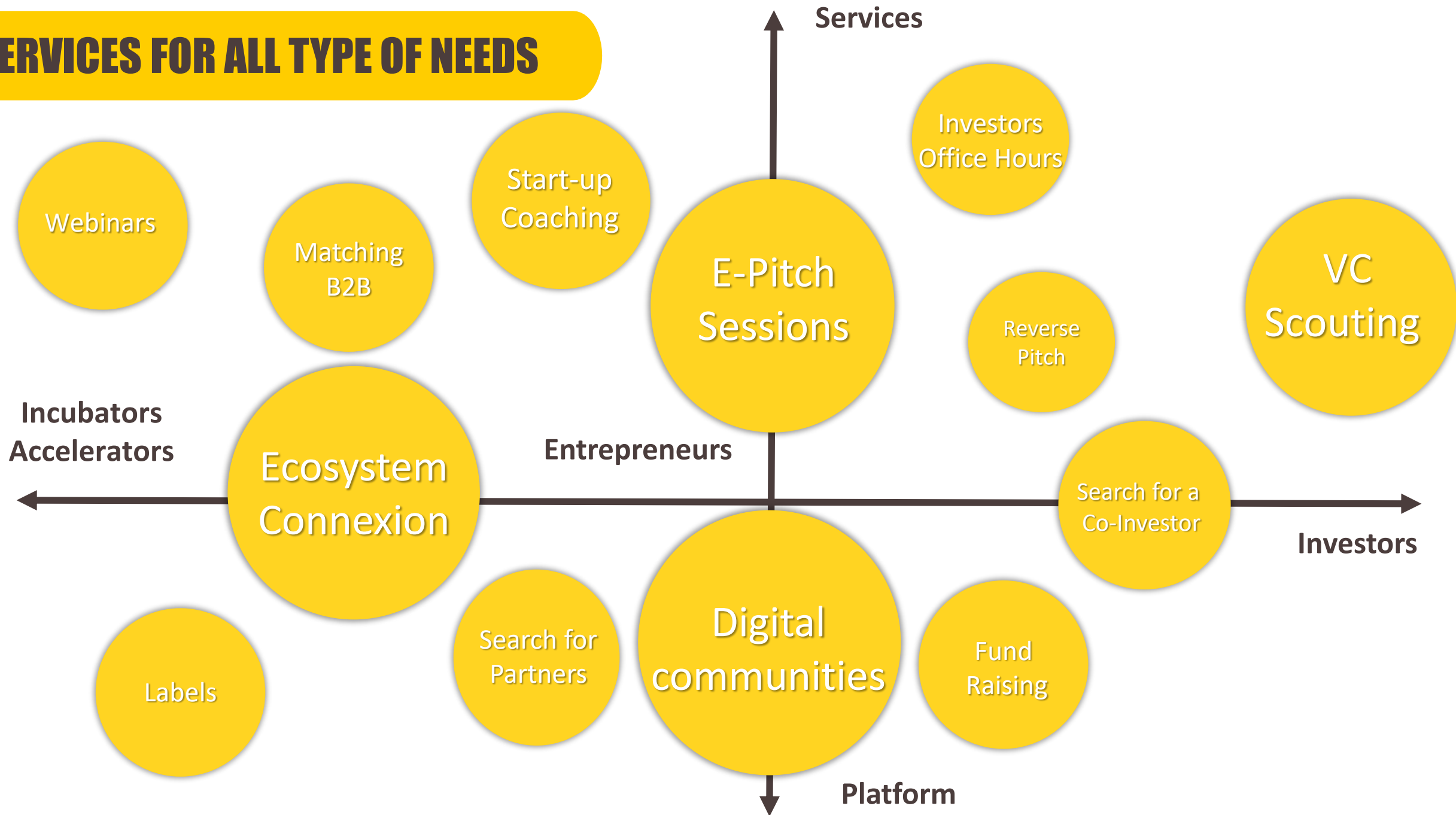


Metrics
Grow the value of the companies by 40%
20 online/onsite events
500+ members in the community

A STRONG ECOSYSTEM OF PARTNERS WORLDWIDE

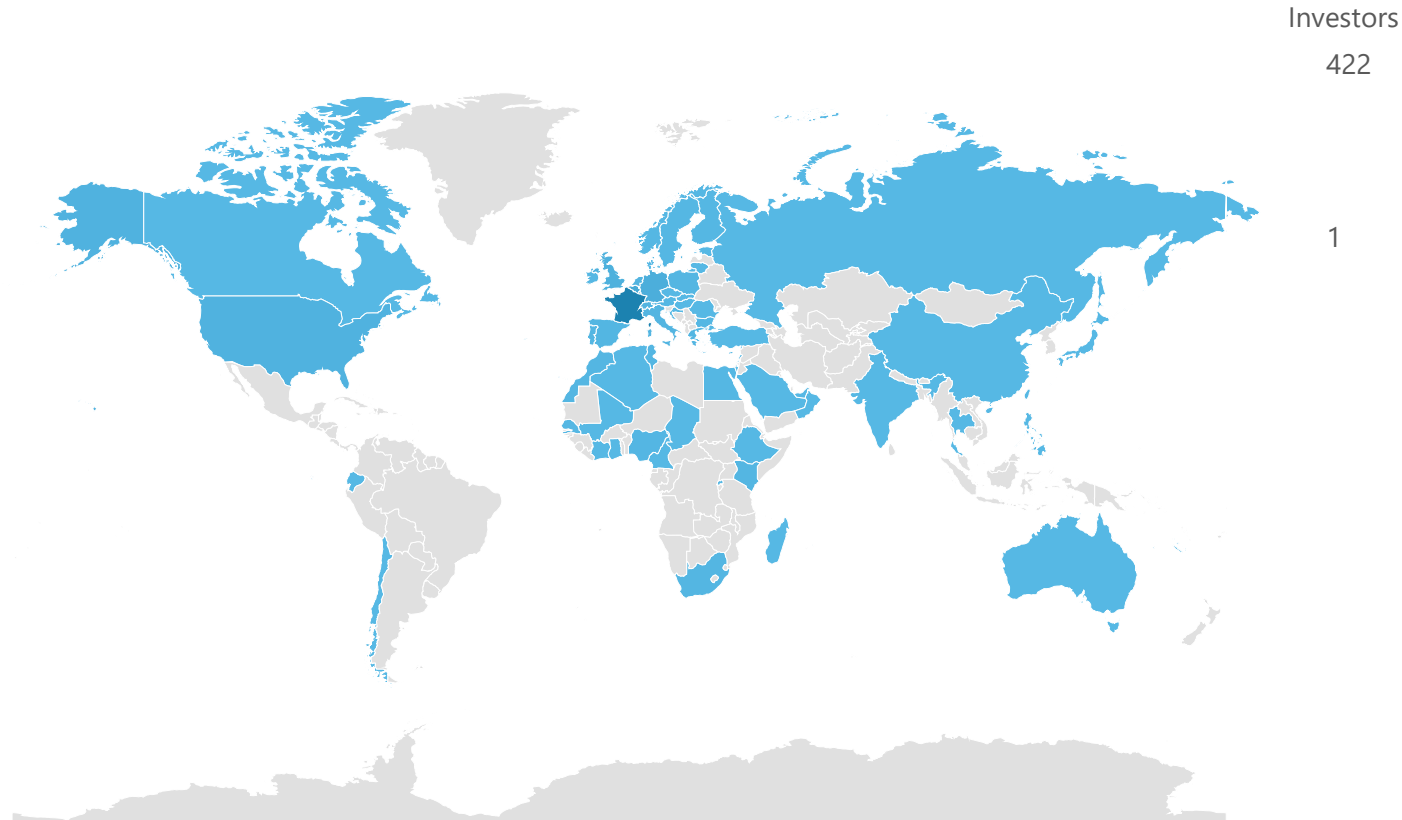


SERVICES FOR ALL TYPE OF NEEDS



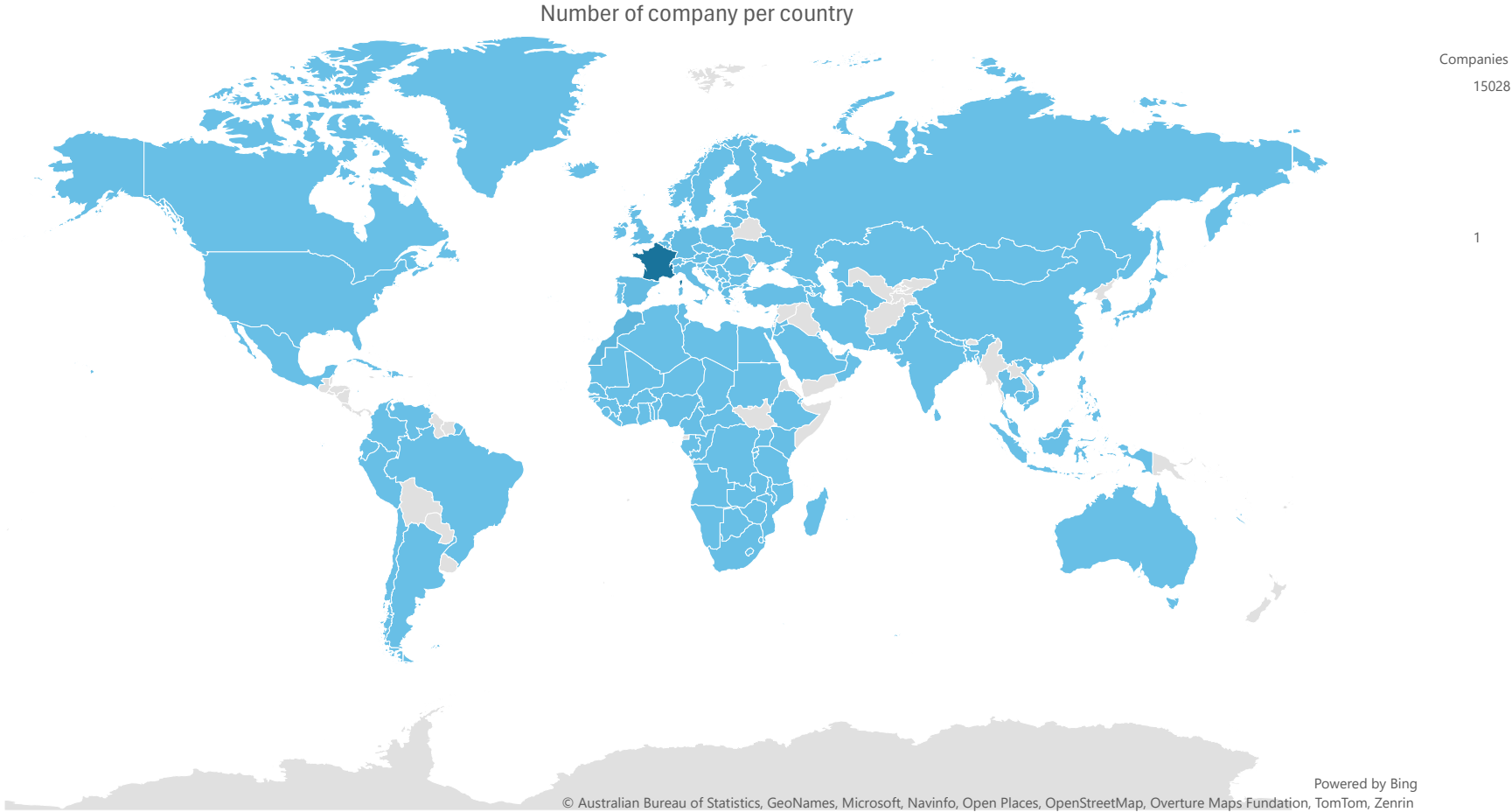
A WORLDWIDE INVESTORS NETWORK

Number of investors per country (VC, CVC & PE)

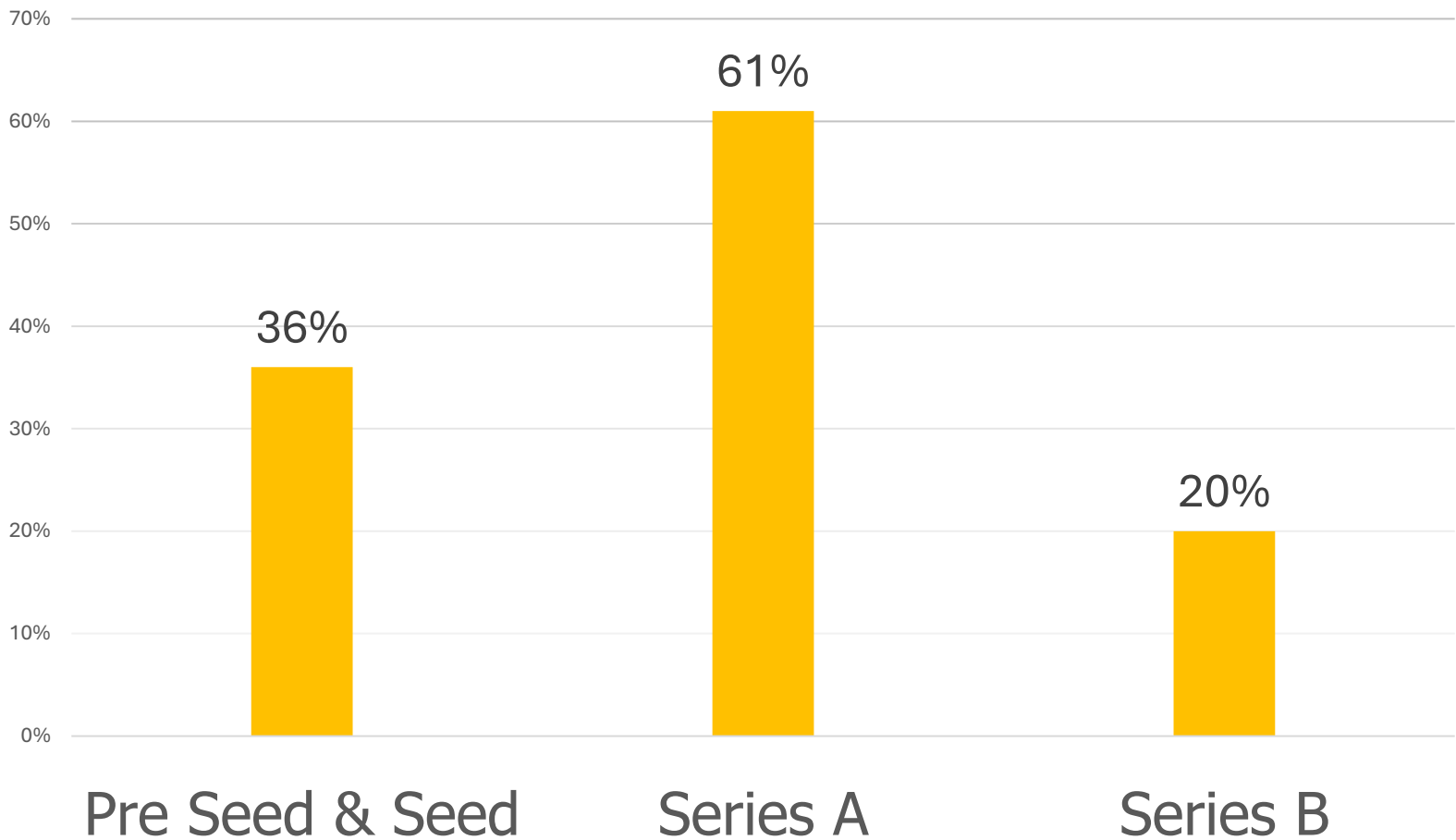


- ❖ **+1000 investors:** Venture Capital, Corporate Venture Capital, Funds & Private Equity firms
- ❖ Historically with a **strong presence in France, now accelerating** in other countries over the past 5 years
- ❖ Large network of **Business Angels** through our partnerships with different BA networks such as **BAE, EBAN, France Angels...** (+2000 contacts)
- ❖ Partnerships with **banks** and also **top crowdfunding platforms**

COMPANIES FROM ALL AROUND THE WORLD



CORPORATE AND VENTURE CAPITAL FUNDS SIZE OF INVESTMENTS



* Note that these percentage show the proportion of funds investing in each stage, but a fund may cover multiple stages. Resulting in a total percentage exceeding 100%.

THE MOST PRESTIGIOUS VC FUNDS ARE ON EUROQUITY

Germany



France



Southern Europe



Benelux



UK



Central & Eastern Europe



Nordics



A TALENTED MULTICURAL TEAM



Gilles Le Cocquen
Director



Valentin Marin
Head of Operations



Jana Drzkova
Head of Business
Development



Marie Dolle
Head of
Communication



Aileen Mena Cortés
Communications
Specialist



**Maria Cristina
Chumacero Valle**
Project Manager



Etienne Pebrier
Project Manager



Marc Ranchon
Project Manager



Antoine Beyssac
Project Manager



Ann Marème Atayi
Project Manager



Ange Ahyi
Project Manager



Tinhinane Boussaid
Project Manager



Aurelia Msika
Communication &
Marketing



Pierre-Alexis Fillon
Analyst



Gurvan Kerautret
Analyst



Agathe Petit
Analyst



Marc Aurel Banto Tiaya
Analyst



SERVIR L'AVENIR

bpifrance